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## **INTERVIEWS - 10 POINT PLAN**

- 1. Plan carefully. Do you know where you are going and how to get there? Who are you seeing?
- 2. Make sure you know the names of the people who will be interviewing you. Practice saying them if they are difficult to pronounce.
- 3. There's no such thing as enough preparation for an interview. Find out everything you can about the company and what it makes or does. Look for current news - show you are up to date.
- 4. Why does this job exist? What problems will it solve? What are the Key Result Areas?
- 5. Remember: employers buy experience. Think about what evidence of achievement you can talk about in the interview; rehearse your success stories.
- 6. Work out what is appropriate in terms of everything you present, including yourself. Look the part, and you will feel it. Dress as if you are already doing the job.
- 7. Second guess the employer's "shopping list" from the job details what skills / qualities / experience do you have to match?
- 8. Be your own worst interview nightmare. What is the most difficult question you might have to face? Practice the answer. Practice again.
- 9. Be upbeat. Employers latch on to negative messages, so don't give them any.
- 10. Prepare for rejection. On balance you will be rejected more times than accepted. Even if you don't get the job, you can learn a huge amount about your perceived market value. Remember - there's a job out there for you somewhere - more people are working in the UK than ever before.

\*Source - Recruitment & Employment Confederation\*

